

# UK & Europe Semi-Annual Defensive Kick-out Plan Issue 4

**WALKERCRIPS**  
STRUCTURED INVESTMENTS

The Plan provides the potential to receive capital growth of 7% per annum depending on the performance of the FTSE 100 Index and the EURO STOXX 50 Index.

The full Investment Term is six and a half years. However, the Plan has the potential to mature early (kick-out) from 2 March 2020 and every six months thereafter.

If, on an anniversary date (listed in the table below), both the FTSE 100 Index and the EURO STOXX 50 Index close at or above their required kick-out levels, the Plan will close and investors will receive their initial capital plus capital growth of 3.5% for each six month period that has elapsed (equivalent to 7% per annum).

The step down feature reduces the required kick-out levels by 5% in the third year, and by a further 5% in years four and five. The defensive feature reduces the required Final Index Levels to 65% of their Initial Index Levels at the Investment End Date.

Where the Plan has not matured early and runs for the full six and a half year term, there will be a capital loss if the Final Index Level is below 60% of the Initial Index Level.

Investment Start Date: 2 March 2018	Capital growth amount
<b>Year 2:</b> 2 March 2020 Have both Indices closed at or above their Initial Index Levels?	YES 14.00%
<b>Year 2.5:</b> 2 September 2020 Have both Indices closed at or above their Initial Index Levels?	YES 17.50%
<b>Year 3:</b> 2 March 2021 Have both Indices closed at or above 95% of their Initial Index Levels?	YES 21.00%
<b>Year 3.5:</b> 2 September 2021 Have both Indices closed at or above 95% of their Initial Index Levels?	YES 24.50%
<b>Year 4:</b> 2 March 2022 Have both Indices closed at or above 90% of their Initial Index Levels?	YES 28.00%
<b>Year 4.5:</b> 2 September 2022 Have both Indices closed at or above 90% of their Initial Index Levels?	YES 31.50%
<b>Year 5:</b> 2 March 2023 Have both Indices closed at or above 85% of their Initial Index Levels?	YES 35.00%
<b>Year 5.5:</b> 5 September 2023 Have both Indices closed at or above 85% of their Initial Index Levels?	YES 38.50%
<b>Year 6:</b> 4 March 2024 Have both Indices closed at or above 80% of their Initial Index Levels?	YES 42.00%
<b>Investment End Date:</b> 2 September 2024	
Are both <b>Final Index Levels</b> at or above 65% of their Initial Index Levels?	YES 45.50%
Are both <b>Final Index Levels</b> at or above 60% of their Initial Index Levels?	YES Return of Initial Capital only
If the <b>Final Index Level</b> of either Index is below 60% of its Initial Index Level, no growth will be achieved and there will be a capital loss.	

## APPLICATION DEADLINE

23 February 2018

## INVESTMENT START DATE

2 March 2018

## INVESTMENT END DATE

2 September 2024

## INVESTMENT TERM

Up to six and a half years

## UNDERLYING INDICES

FTSE 100 Index and  
EURO STOXX 50 Index

## INITIAL INDEX LEVELS

Closing Levels of each Index  
on 2 March 2018

## FINAL INDEX LEVELS

Closing Levels of each Index  
on 2 September 2024

## INVESTMENT OPTIONS

Direct, ISAs, ISA transfers,  
SIPP/SSAS, trusts and corporates

## MINIMUM INVESTMENT

£10,000

## COUNTERPARTY

Goldman Sachs International

## COUNTERPARTY RISK

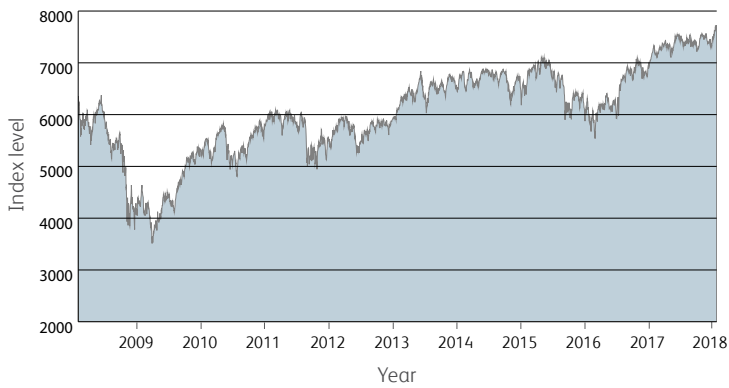
Capital is at risk if Goldman Sachs International were to fail or become insolvent. An investor could lose some or all of their investment and any return that may be due.

## INDEX RISK

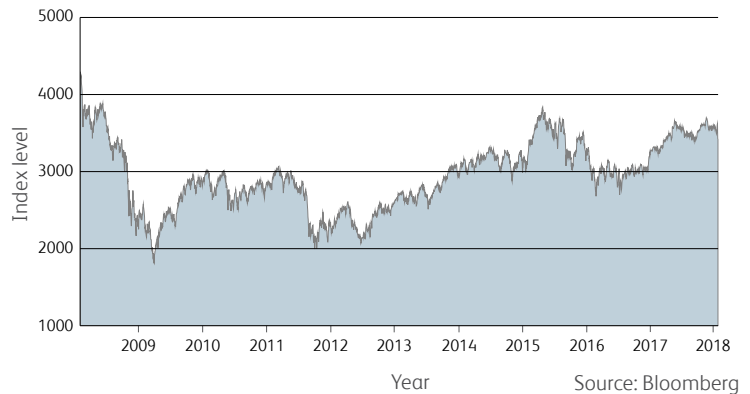
Capital is at risk if the Plan has not matured early, and one or both of the Indices have fallen below 60% of their Initial Index Levels on the Investment End Date.

For a copy of the brochure and full Terms and Conditions, call  
020 3100 8880 or visit  
[www.wcgplc.co.uk/wcsi](http://www.wcgplc.co.uk/wcsi)

### Historical FTSE 100 Index Performance



### Historical EURO STOXX 50 Index Performance



Source: Bloomberg

The Indices can fall as well as rise and past performance is not a reliable indicator of future performance. The Plan is subject to a maximum potential capital growth and therefore the return an investor receives could be lower than if they invested directly in the shares of the companies which comprise the FTSE 100 Index and the EURO STOXX 50 Index. Additionally, investors will not receive dividend income from those companies.

Back testing	Percentage outcome*
The Indices closed <b>at or above</b> their required kick-out levels:	
<b>Year 2 Kick-out</b>	62.01%
<b>Year 2.5 Kick-out</b>	5.05%
<b>Year 3 Kick-out</b>	6.13%
<b>Year 3.5 Kick-out</b>	2.64%
<b>Year 4 Kick-out</b>	3.49%
<b>Year 4.5 Kick-out</b>	0.60%
<b>Year 5. Kick-out</b>	1.41%
<b>Year 5.5 Kick-out</b>	1.44%
<b>Year 6 Kick-out</b>	13.08%
<b>Year 6.5 Return of Capital plus capital growth</b> Both Final Index Levels closed at or <b>above 80%</b> of their Initial Index Level?	3.62%
<b>Year 6.5 Return of Capital only</b> One or both of the Indices closed <b>below 80%</b> of their Initial Index Level, but both closed at or <b>above 60%</b> of their Initial Index Level.	0.53%
<b>Year 6.5 Loss of Capital</b> Either of the Indices closed <b>below 60%</b> of their Initial Index Levels.	0.00%

#### Notes to historical performance

Performance based on a rolling basis data range since 1984.

\*Percentage outcome reflects the number of occurrences where the performance of the Indices would have triggered the specified return in the given year.

The results of historical back testing should be treated with caution. Back testing is not a reliable indicator of future performance and is simulated on the assumption that the same economic conditions existed and the same product terms had been offered throughout the back testing period.

## Target Market

This Plan is designed for UK retail investors who:

- understand the specific factors and risks highlighted in the Plan documentation and are able to make an informed investment decision based on the information provided within the authorised documentation, including the brochure and the KID
- understand how the Plan works and that returns are based on pre-determined market outcomes
- understand that they will lose, and are able to withstand the loss of, a minimum of 40% of their Capital if one or both of the Final Index Levels are below 60% of their Initial Index Levels on the Investment End Date
- are looking for potential growth from their Capital at maturity, and do not require an income from their Capital throughout the Investment Term
- understand that any potential return is determined by the closing level of the FTSE 100 Index and the EURO STOXX 50 Index at specified dates throughout the Investment Term
- understand that they may receive no return at all where the level of the FTSE 100 Index or the EURO STOXX 50 Index is below that required to provide a return on a specified date
- are prepared to accept the Counterparty risk of Goldman Sachs International
- understand the Investment Term and will not need access to their Capital for six and a half years, having other readily accessible funds available to meet immediate financial needs and for emergencies
- accept the possibility that the Plan may mature early if certain conditions are met
- understand that if the Indices perform better than the maximum potential return offered by the Plan over the Investment Term, they may receive less than they would have received had they invested directly in the FTSE 100 Index or the EURO STOXX 50 Index
- have a positive view of the FTSE 100 Index and the EURO STOXX 50 Index performance over the next six and a half years

## Distribution Strategy

This Plan has been assessed by Walker Crips as appropriate for distribution to UK retail investors as follows:

Discretionary	Yes
Advisory	Yes
Execution-only	No

### Financial promotion for professional advisers only. Not to be relied upon by retail investors.

This document has been approved as a Financial Promotion for Professional Advisers only in accordance with Section 21 of the Financial Services and Markets Act 2000 by Walker Crips Stockbrokers Limited (WCSB), which is a member of the London Stock Exchange and is authorised and regulated by the Financial Conduct Authority, 25 North Colonnade, Canary Wharf, London E14 5HS. FCA Registration Number: 226344. The Plan is managed by Walker Crips Structured Investments which is a trading name of Walker Crips Stockbrokers Limited. Registered Office: Old Change House, 128 Queen Victoria Street, London, EC4V 4BJ, United Kingdom.

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